IBKRWEBINARS.COM





July 27, 2023

BMO Global Asset Management Low Volatility ETF Investing

Erin Allen Vice President BMO ETFs Sa'ad Rana Associate of Sales BMO ETFs

Exchange and Industry Sponsored Webinars are presented by unaffiliated third parties. Interactive Brokers LLC is not responsible for the content of these presentations. You should review the contents of each presentation and make your own judgment as to whether the content is appropriate for you. Interactive Brokers LLC does not provide recommendations or advice. This presentation is not an advertisement or solicitation for new customers. It is intended only as an educational presentation.

IBKRWEBINARS.COM





Disclosure:

Options involve risk and are not suitable for all investors. For information on the uses and risks of options, you can obtain a copy of the Options Clearing Corporation risk disclosure document titled Characteristics and Risks of Standardized Options by visiting ibkr.com/occ. Multiple leg strategies, including spreads, will incur multiple transaction costs.

Futures are not suitable for all investors. The amount you may lose may be greater than your initial investment. Before trading futures, please read the <u>CFTC Risk Disclosure</u>. For a copy visit interactivebrokers.com.

Any discussion or mention of an ETF is not to be construed as recommendation, promotion or solicitation. All investors should review and consider associated investment risks, charges and expenses of the investment company or fund prior to investing. Before acting on this material, you should consider whether it is suitable for your particular circumstances and, as necessary, seek professional advice.

There is a substantial risk of loss in foreign exchange trading. The settlement date of foreign exchange trades can vary due to time zone differences and bank holidays. When trading across foreign exchange markets, this may necessitate borrowing funds to settle foreign exchange trades. The interest rate on borrowed funds must be considered when computing the cost of trades across multiple markets.

The Order types available through Interactive Brokers LLC's Trader Workstation are designed to help you limit your loss and/or lock in a profit. Market conditions and other factors may affect execution. In general, orders guarantee a fill or guarantee a price, but not both. In extreme market conditions, an order may either be executed at a different price than anticipated or may not be filled in the marketplace.

There is a substantial risk of loss in trading futures and options. Past performance is not indicative of future results.

Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

•IRS Circular 230 Notice: These statements are provided for information purposes only, are not intended to constitute tax advice which may be relied upon to avoid penalties under any federal, state, local or other tax statutes or regulations, and do not resolve any tax issues in your favor.

Interactive Brokers LLC is a member of <u>NYSE FINRA SIPC</u>





TODAY'S SPEAKERS



Erin Allen VP, BMO ETFs



Sa'ad Rana Senior Associate, BMO ETFs







1 ETFMARKETINSIGHTS.COM

DISCLAIMER

Any statement that necessarily depends on future events may be a forward-looking statement. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Although such statements are based on assumptions that are believed to be reasonable, there can be no assurance that actual results will not differ materially from expectations. Investors are cautioned not to rely unduly on any forward-looking statements. In connection with any forward-looking statements, investors should carefully consider the areas of risk described in the most recent simplified prospectus.

This communication is intended for information purposes only. This update has been prepared by the portfolio manager of the BMO ARK Funds and represents their assessment at the time of publication. The comments contained do not necessarily represent the views of BMO Global Asset Management. The views are subject to change without notice as markets change over time. The information contained herein is not, and should not be construed as, investment advice to any party. Investments should be evaluated relative to the individual's investment objectives and professional advice should be obtained with respect to any circumstance. This communication is for information purposes. The information contained herein is not, and should not be construed as, investment, tax or legal advice to any party. Particular investments and/or trading strategies should be evaluated relative to the individual's investment objectives and professional advice should be obtained with respect to any circumstance.

Commissions, management fees and expenses (if applicable) all may be associated with investments in mutual funds. Trailing commissions may be associated with investments in certain series of securities of mutual funds. Please read the fund facts, ETF facts or prospectus of the relevant mutual fund before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Distributions are not guaranteed and are subject to change and/or elimination.

For a summary of the risks of an investment in the BMO Mutual Funds, please see the specific risks set out in the prospectus. ETF Series of the BMO Mutual Funds trade like stocks, fluctuate in market value and may trade at a discount to their net asset value, which may increase the risk of loss. Distributions are not guaranteed and are subject to change and/or elimination.

BMO Mutual Funds are managed by BMO Investments Inc., which is an investment fund manager and a separate legal entity from Bank of Montreal.

BMO Global Asset Management is a brand name under which BMO Asset Management Inc. and BMO Investments Inc. operate.

®/™Registered trademarks/trademark of Bank of Montreal, used under licence.



ETF MARKET INSIGHTS PAST EPISODES



ETFMARKETINSIGHTS.com







Aging Workforce

- Over one in five workers in Canada is now 55 or older
- Labour force has never been older



BMO 🙆 🛛 Exchan

Exchange Traded Funds

AGING WORKFORCE WORKERS ARE RETIRING EARLIER **EQUITY VOLATILTY RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS** WHAT'S THE RIGHT MIX FOR ME?

THIS WEEK'S TOPIC: Low Volatility ETF Investing THURSDAY, JULY 2TTH, 2023



BMO ETFs

ERIN ALLEN BMO ETFS

Source: Reuters, Statistics Canada, as of August 2022





Workers are Retiring Earlier

Canadians are retiring in droves

After falling in the pandemic, a record number of Canadians say they retired in the last 12 months

● 15 to 54 ● 55 to 64 ● 65+



Note: Data is for August of each year and represents the net number of people who retired in the previous 12 months Source: Statistics Canada







AGING WORKFORCE WORKERS ARE RETIRING EARLIER EQUITY VOLATILTY **RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS** WHAT'S THE RIGHT MIX FOR ME?



BMO ETFs



BMO ETFs

Workers are Retiring Earlier



AGING WORKFORCE WORKERS ARE RETIRING **EARLIER EQUITY VOLATILTY RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -**FACTOR ETFS WHAT'S THE RIGHT MIX FOR ME?

BMO

Exchange Traded Funds

THIS WEEK'S TOPIC: Low Volatility ETF Investing THURSDAY, JULY 2TTH, 2023



Source: US Federal Reserve, as of Sept. 2022





Equity Volatility Persisting



BMO (A Exchange Traded Funds

AGING WORKFORCE WORKERS ARE RETIRING EARLIER

EQUITY VOLATILITY RATE VOLATILITY HIGH LOW VOL METHODOLOGIES EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS WHAT'S THE RIGHT MIX FOR ME?

THIS WEEK'S TOPIC: Low Volatility ETF Investing THURSDAY, JULY 2TTH, 2023



BMO ETFs

BMO ETFs





Rate Volatility Historically High





Source: Bloomberg Finance L.P. as of May 12, 2023. Based on SPDR Americas Research calculations using monthly frequency from 1989 to 2023 for the Bloomberg US Aggregate Bond Index. **Past performance is not a reliable indicator of future performance.**

AGING WORKFORCE WORKERS ARE RETIRING EARLIER **EQUITY VOLATILTY RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS** WHAT'S THE RIGHT MIX FOR ME?

BMO

Exchange Traded Funds



BMO ETFs



BMO ETFs

Source: State Street Global Advisors, May 12, 2023





Low Vol Methodologies

Low Volatility Methodologies

Standard Deviation

- Reflects the volatility of individual stocks
- Point in time measure

Beta

- Reflects the volatility of individual stocks
- Measure volatility relative to the market
- Higher predictability
- Typically more stable measurement

AGING WORKFORCE WORKERS ARE RETIRING EARLIER EQUITY VOLATILTY RATE VOLATILITY HIGH LOW VOL METHODOLOGIES EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS WHAT'S THE RIGHT MIX FOR ME?

BMO

Exchange Traded Funds

THIS WEEK'S TOPIC: Low Volatility ETF Investing THURSDAY, JULY 2TTH, 2023



BMO ETFs

ERIN ALLEN BMO ETFs





How Can Factor ETFs Help Mitigate Volatility?







AGING WORKFORCE WORKERS ARE RETIRING EARLIER **EQUITY VOLATILTY RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -**FACTOR ETFS

BMO

Exchange Traded Funds

WHAT'S THE RIGHT MIX FOR ME?

THIS WEEK'S TOPIC: THURSDAY, JULY 2TTH, 2023

BMO ETFs



Equity Factors – Risk/Return Profiles



AGING WORKFORCE WORKERS ARE RETIRING EARLIER EQUITY VOLATILTY **RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES EQUITY FACTORS **MITIGATING VOLATILITY -**FACTOR ETFS WHAT'S THE RIGHT MIX FOR ME?

BMO

Exchange Traded Funds

THIS WEEK'S TOPIC: Low Volatility ETF Investing thursday, july 21™, 2023



BMO ETFs

ERIN ALLEN BMO ETFS

Source: Morningstar, Mar 31 2022

Risk is defined as the uncertainty of a return and the potential for capital loss in your investment. Broad Market Proxy: MSCI ACWI Index (USD), Low Volatility Proxy: MSCI ACWI Minimum Volatility Index, (USD) Quality Proxy: MSCI ACWI Quality Index (USD), Dividend Proxy: MSCI ACWI High Dividend Yield Index (USD), Value Proxy: MSCI ACWI Enhanced Value Weighted Index (USD) Equal Weight Proxy: MSCI ACWI Equal Weight Index





Use Factors to Position Equities

Factor performance based on economic regimes



Source: MSCI Inc.

Average Monthly Gross Active Returns relative to MSCI World from December 1975 to October 2021.

Broad Market Proxy: MSCI ACWI Index (USD), Low Volatility Proxy: MSCI ACWI Minimum Volatility Index, (USD) Quality Proxy: MSCI ACWI Quality Index (USD), Dividend Proxy: MSCI ACWI High Dividend Yield Index (USD), Value Proxy: MSCI ACWI Enhanced Value Weighted Index (USD).

* Based on official MSCI Minimum Volatility Index Levels from May 1988; Low Volatility Tilt Index prior to that.

[†] Based on MSCI Enhanced Value Index methodology. Prior to 1997, cash earnings, to price is used in place of CFO/EV. Before 1994, sector definitions are extended by mapping the Barra model industry classification to the GICS sectors.



AGING WORKFORCE WORKERS ARE RETIRING EARLIER EQUITY VOLATILTY **RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS** WHAT'S THE RIGHT MIX FOR ME?





BMO ETFs

ERIN ALLEN BMO ETFS





What's the Right Mix for Me?

- Start with asset allocations
- Determine level of comfort with volatility
- · Review solutions to determine level of risk and volatility
- If max tolerance for risk exceeds current allocation, use the remaining funds to allocate towards low volatility equities

Low Volatility can be a building block to constructing a well diversified and customized portfolio



AGING WORKFORCE WORKERS ARE RETIRING EARLIER **EQUITY VOLATILTY RATE VOLATILITY HIGH** LOW VOL METHODOLOGIES **EQUITY FACTORS MITIGATING VOLATILITY -FACTOR ETFS** WHAT'S THE RIGHT MIX FOR ME?

BMO

Exchange Traded Funds



BMO ETFs



BMO ETFs

BMO (Exchange Traded Funds





PRESENTS

MARKET**INSIGHTS**

BMO (A) Exchange Traded Funds

THANK YOU FOR ATTENDING JOIN US FOR OUR NEXT LIVE EPISODE

Friday, Aug 11th 2023 • 1:00pm