# SGX – Refining Your China Strategy With Options

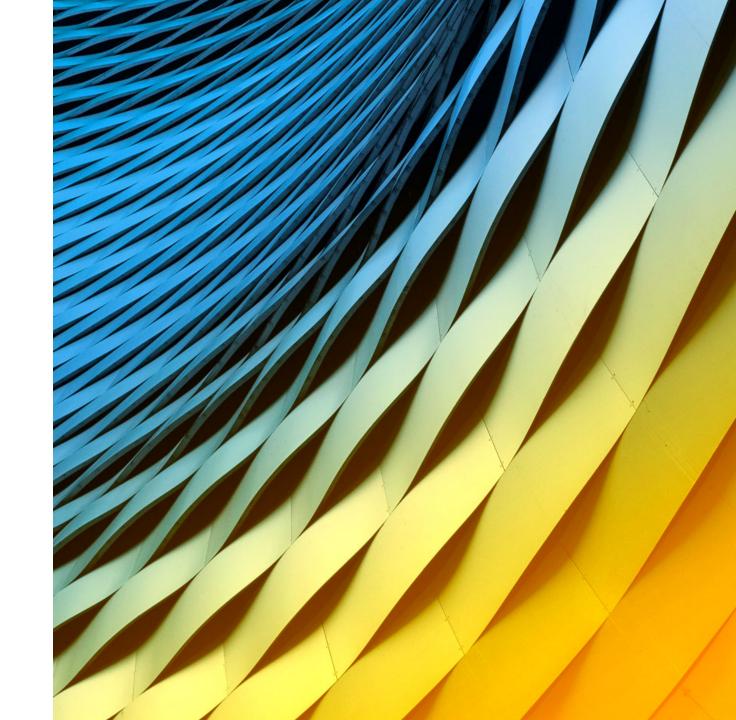
### Tariq Dennison, TEP,

Wealth Manager, GFM Asset Management

May 4, 2021



Exchange and Industry Sponsored Webinars are presented by unaffiliated third parties. Interactive Brokers LLC is not responsible for the content of these presentations. You should review the contents of each presentation and make your own judgment as to whether the content is appropriate for you. Interactive Brokers LLC does not provide recommendations or advice. This presentation is not an advertisement or solicitation for new customers. It is intended only as an educational presentation.



### **Disclosures**

Options involve risk and are not suitable for all investors. For information on the uses and risks of options, you can obtain a copy of the Options Clearing Corporation risk disclosure document titled <u>Characteristics and Risks of Standardized Options</u> by calling (312) 542-6901.

Futures are not suitable for all investors. The amount you may lose may be greater than your initial investment. Before trading futures, please read the <u>CFTC Risk Disclosure</u>. For a copy visit interactivebrokers.com.

Security futures involve a high degree of risk and are not suitable for all investors. The amount you may lose may be greater than your initial investment. Before trading security futures, please read the <u>Security Futures Risk Disclosure Statement</u>. For a copy visit Interactivebrokers.com.

There is a substantial risk of loss in foreign exchange trading. The settlement date of foreign exchange trades can vary due to time zone differences and bank holidays. When trading across foreign exchange markets, this may necessitate borrowing funds to settle foreign exchange trades. The interest rate on borrowed funds must be considered when computing the cost of trades across multiple markets.

The Order types available through Interactive Brokers LLC's Trader Workstation are designed to help you limit your loss and/or lock in a profit. Market conditions and other factors may affect execution. In general, orders guarantee a fill or guarantee a price, but not both. In extreme market conditions, an order may either be executed at a different price than anticipated or may not be filled in the marketplace.

There is a substantial risk of loss in trading futures and options. Past performance is not indicative of future results.

Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

IRS Circular 230 Notice: These statements are provided for information purposes only, are not intended to constitute tax advice which may be relied upon to avoid penalties under any federal, state, local or other tax statutes or regulations, and do not resolve any tax issues in your favor.

Interactive Brokers LLC is a member of <u>NYSE FINRA SIPC</u>







Exchange Partner 56

# **Refining Your China Strategy With Options**

by Tariq Dennison, +852 9476 2868

© 2021 GFM Group Limited, https://gfmasset.com Image credit: My own photo, taken from the Hong Kong ICC on 19 Sep 2014

### Disclaimer by GFM

This presentation is for educational and discussion purposes only. Nothing in this presentation is to be taken as investment advice, nor as any recommendation to buy or sell any security or investment property or product. Please consult with GFM or your own investment advisors 1-on-1 before making any investment decisions.

GFM does NOT provide any tax, legal, or accounting advice. Tax strategies in this presentation are based on our experience and believed to be current, but please consult with your own tax advisor for tax advice specific to your situation. GFM Group Limited is an SFC Type 9 Licensed Asset Management firm, and GFM Asset Management LLC is a US SEC registered investment advisor. Neither GFM entity is affiliated with any exchange, index sponsor, brokerage firm, or custodian, including the co-presenters of this seminar.

GFM and GFM's clients may maintain long or short positions in instruments mentioned in this presentation, and may trade in or out of these without notice.

Investing involves risks, including the risk that you may lose some or all the money you invest.



### **Disclaimer by SGX**

This document/presentation has not been prepared by Singapore Exchange Limited ("SGX") or any of its affiliates (SGX and its affiliates collectively, the "SGX Group Companies") and the information in this document/presentation has not been verified by any SGX Group Company. No SGX Group Company endorses or shall be liable for the contents of this document/presentation.

Accordingly, no representation or warranty whatsoever, expressed or implied, including without limitation any statement, figures, opinion or view provided herein is given by any SGX Group Company and it should not be relied upon as such. No SGX Group Company shall be responsible or liable (whether under contract, tort (including negligence) or otherwise) for any loss or damage of any kind (whether direct, indirect or consequential losses or other economic loss of any kind) suffered or incurred by any person due to any omission, error, inaccuracy, incompleteness, or otherwise, or use of or any reliance on any information, in, arising from or in connection with this document/presentation and/or the seminar.

Statements or information disseminated by presenters at the seminar represent the views of the particular presenter and not of any SGX Group Company. No SGX Group Company endorses or shall be liable for the content of information provided by third parties, including any content of information at the seminar. Use of and/or reliance on such information is entirely at the reader's and/or audience's own risk.



### About Tariq Dennison TEP CFP<sup>CM</sup>

- Independent Adviser Managing accounts on Interactive Brokers Platform
  - US RIA: GFM Asset Management LLC
  - HK Type 9: GFM Group Limited
- 23 years global markets experience
  - Commerzbank (NY, London, Frankfurt)
  - Bear Stearns (NY)
  - J.P. Morgan (NY)
  - Canadian Imperial Bank of Commerce
  - Societe Generale (HK)
- Masters in Financial Engineering
  - University of California at Berkeley
- Lecturer at ESSEC Business School
  - Fixed Income
  - Alternative Investments
- Author of "Invest Outside the Box"





### Outline of Fundamental Part

- China in Global and EM
  Index Benchmarks
- China Post-COVID-19
- China's "Alphabet soup": Review of A vs H shares
- Understanding the main benchmarks: Hang Seng, H50, and A50

### Outline of Action Part

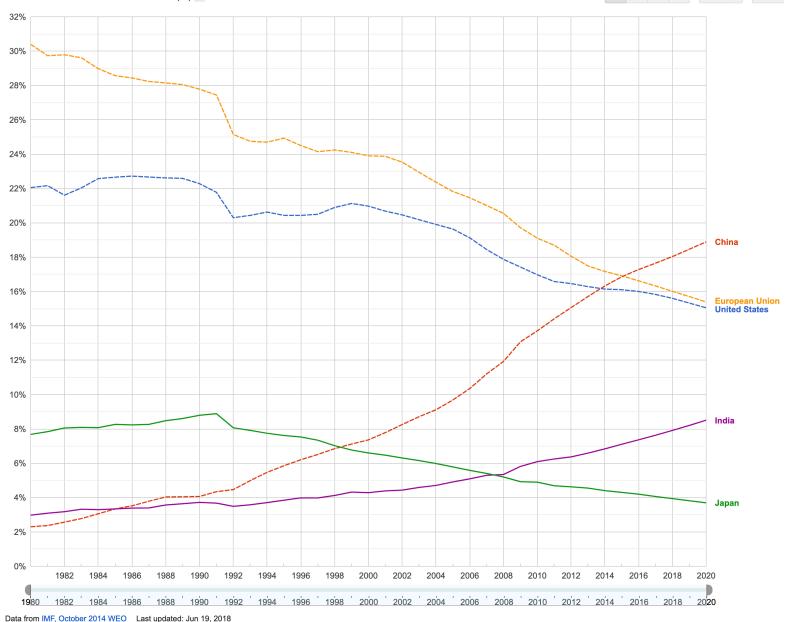
- Understanding the options
  - ETF vs index
  - Exchanges & hours
  - Sizes & currencies
- Sample long and short trading strategies



# Big picture: China vs World and EM



### China's GDP % of World vs rest of "JUICE" ⊻ ш 🚱 ⊡



©2014 Google - Help - Terms of Service - Privacy - Disclaimer - Discuss

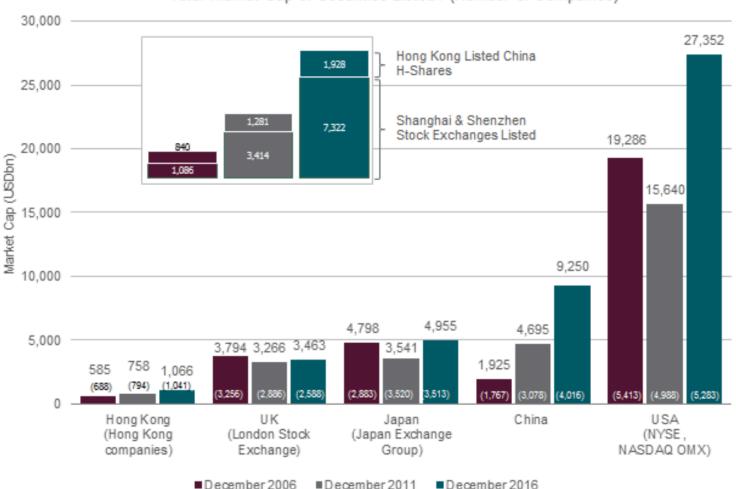
GDP based on PPP share of world total (%) ?

Source: Google Public Data

**\$** -

GÐ

# Growth of China's Equity Market Equally Impressive



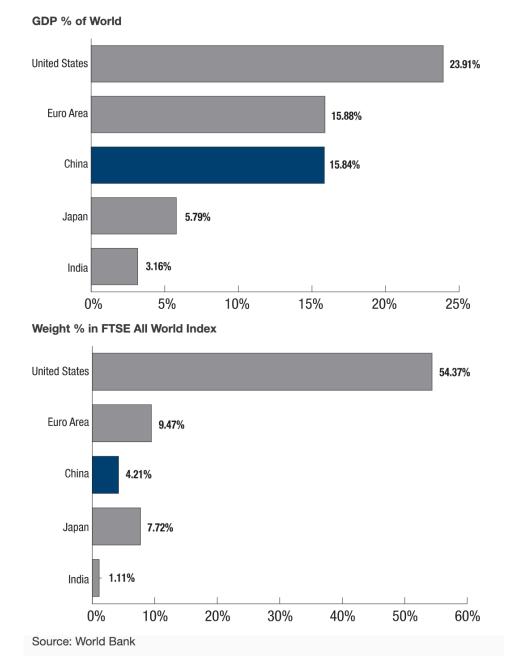
Total Market Cap of Securities Listed / (Number of Companies)

Source: WFE, FTSE Russell, data as at December 31, 2016.

Source: https://www.ftserussell.com/ja/research/preparing-chinas-inclusion-global-benchmarks-flexible-approach-managing-transition



### China's GDP vs Weight In Stock Benchmarks





Source: https://www.pacereffs.com/products/afty

### Official data? Try on the ground sanity checks...



Source: https://www.forbes.com/sites/tamarathiessen/2020/05/19/covid-19-birthplace-wuhan-china-now-top-travel-attraction/?sh=69d2ddeb1e7a 19 May 2020



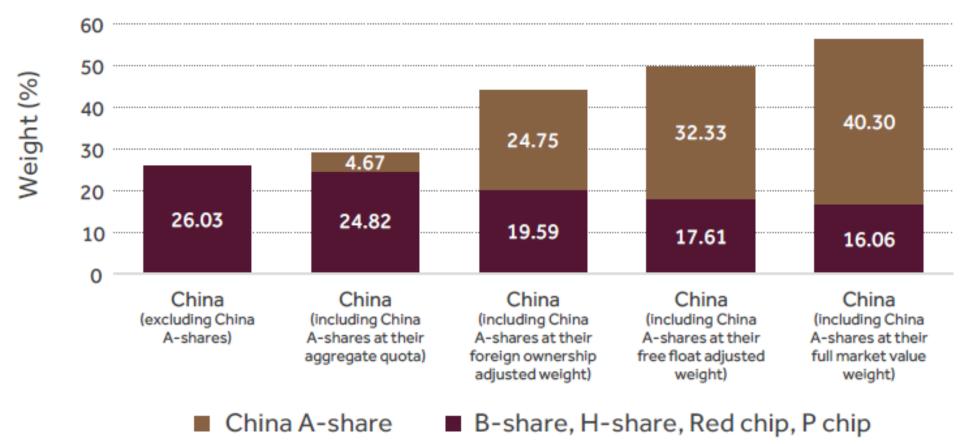
Just remember: Prices, dividends, and opportunities matter more than any reported "statistics"

> Options premiums are "prices" Traveling by train to Wuhan is an "opportunity"



# Within your EM fund, China is way "Too Big to Ignore"

### China's expansion in the FTSE Emerging Index

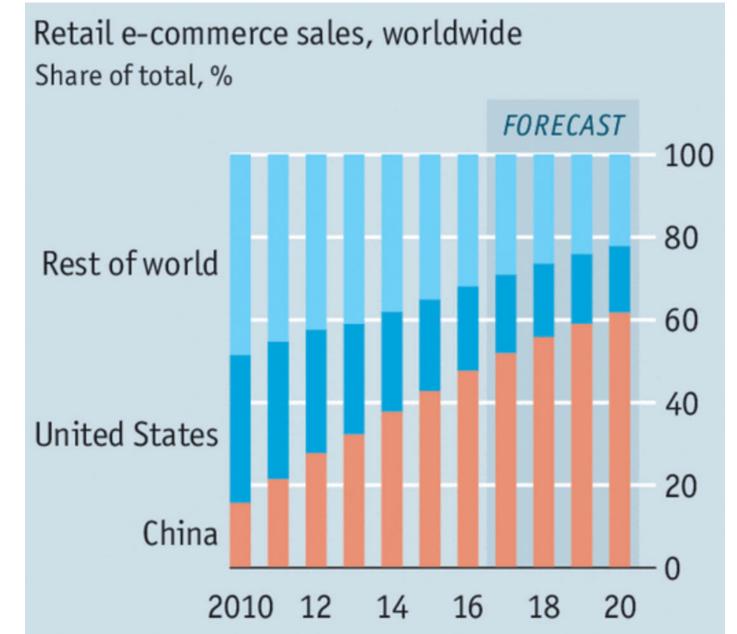


#### Source: FTSE Russell, data as at June 30, 2017.

Source: https://www.ftserussell.com/ja/research/preparing-chinas-inclusion-global-benchmarks-flexible-approach-managing-transition



# Much of that growth ← China's E-commerce boom



Source: FDI China

13

#### The longer-term consumer numbers that matter... Number of high-income consumers (m) Additional in 2016-30 2015 12.0 12.0 10.0 10.0 8.0 8.0 6.0 6.0 4.0 4.0 2.0 2.0 0.0 0.0 Chengdu Changsha Qingdao Suzhou Foshan Ningbo Wuhan Beijing Tianjin Nanjing Jinan Xiamen Hangzhou Wenzhou Wuxi Xi'an Shanghai Shenzhen Guangzhou Chongqing

Note: high-income consumers refer to individuals with a grey income-adjusted disposable income of above Rmb200,000 per year at 2015 constant prices.

Source: The Economist Intelligence Unit.



# Review of China's A vs B vs H etc. Shares



### China's "Alphabet Soup" of Share Classes

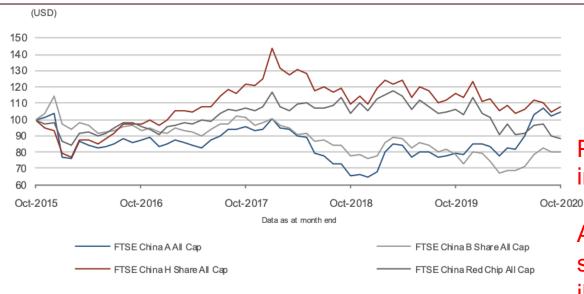
Share Class	Country of Incorporation	Country of Listing	Trading Currency	Other Requirements	Available to mainland Chinese investors	Available to other investors
A Share	People's Republic of China (PRC)	China	CNY		Yes	Yes under QFII/RQFII/ Stock Connect programs
B Share	People's Republic of China (PRC)	China	USD (Shanghai) HKD (Shenzhen)	None as they are specific share classes issued by the company	Yes (if they have appropriate currency accounts)	Yes
H Share	People's Republic of China (PRC)	Hong Kong	HKD		Yes if QDII approved or under Stock Connect programs	Yes
Red Chip	Non-PRC Min 25% ov	Hong Kong nership by C	HKD hinese State	entity	Yes if QDII approved or under Stock Connect programs	Yes
P Chip		Hong Kong ership & lead C revenues		See notes below	Yes if QDII approved or under Stock Connect programs	Yes
S Chip	Non-PRC	Singapore	SGD		Yes if QDII approved	Yes
N Share	Non-PRC	United States	USD		Yes if QDII approved	Yes

Source: https://research.ftserussell.com/products/downloads/Guide\_to\_Chinese\_Share\_Classes.pdf

GFM

### ... very different performance over the past 5 years

#### 5-Year Performance - Total Return



#### 5-Year Performance - Total Return



Past performance is not indicative of future results.

Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

Source: https://research.ftserussell.com/Analytics/FactSheets/temp/4d0e4879-4d20-4d2e-9a0f-785df24db4a1.pdf

### Some Statistics on H shares vs A shares...

	Hong Kong Exchange (23/03/2021 )		Shanghai S Exchange (23/0		Shenzhen Stock Exchange (23/03/2021 )		
	Main Board	GEM	A Share	B Share	A Share	B Share	
No. of listed companies	2,184	366	1,594	48	2,382	45	
No. of listed H shares	273	19	n.a. n.a.		n.a.	n.a.	
No. of listed red-chips stocks	172	4	n.a.	n.a.	n.a.	n.a.	
Total no. of listed securities	17,966	367	n.a.	n.a.	n.a.	n.a.	
Total market capitalisation (Bil. dollars)	HKD 52,238	HKD 143	RMB 41,676	RMB 67	RMB 32,577	RMB 54	
Total negotiable capitalisation (Bil. dollars)	n.a.	n.a.	RMB 36,986	RMB 67	RMB 25,373	RMB 54	
Average P/E ratio (Times)	19.88	26.24	15.69	8.20	32.33	12.60	
Total turnover (Mil. shares)	288,045	653	32,244	22	37,791	26	
Total turnover (Mil. dollars)	HKD 166,584	HKD 166,584 HKD 322		RMB 90	RMB 447,193 RMB 102		
Total market turnover (Mil. dollars)	HKD 166,906		RMB 345,7	182	RMB 447,296		

Source: https://www.hkex.com.hk/eng/csm/highlight.htm



aastocks.com/en/stocks/market/ah.aspx?sort=5&order=1&filter=3

.

 $\boldsymbol{\sigma}$ 

both

with

stocks

COMEC

SINOPEC SSC

LUOYANG GLASS

00317.HK 5D Lo

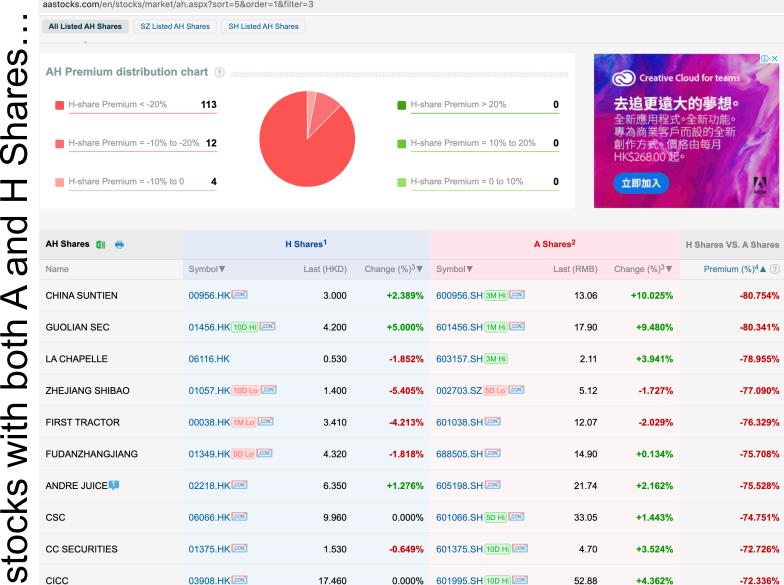
01033.HK 1M Lo

01108.HK

7.920

0.700

4.890



-2.703%

-4.110%

600685.SH

600871.SH

© 2021 GFM Group

+2.088% 600876.SH 10D Lo

23.38

2.01

15.27

-2.380%

0.000%

-1.037%

only 24 March 2021 purposes Source: http://www.aastocks.com/en/stocks/market/ah.aspx?sort=5&order=1&filter=3, for illustrative are displayed ols symbo portray futures 9 Р are not intended ptions ecommendations O stock, Any and

of future results

performance is not indicative

Past

-71.618%

-70.821%

-72.854%

# A-H Premium since SH Stock Connect



Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.



© 2021 GFM Group Source: https://markets.ft.com/data/indices/tearsheet/summary?s=HSCAHPI:HKG

# Now, let's look at the Index Benchmarks



	#	H-Ticker	Name	ISIN	Sector	Weighting	A-Ticker	H-Premium	A50 Weight	HSI Weight	P, H, Red
	1	3690	MEITUAN DIANPING	KYG596	Consumer Discre	10.2%					
	2	700	TENCENT HLDGS.	KYG875	Communication	9.2%				10.1%	P CHIP
	3	939	CHINA CONSTR.BANK	CNE100	Financials	8.8%	601939	-25.4%	0.8%	6.4%	H SHARE
	4	9988	ALIBABA GR. HLDG.	KYG017	Consumer Discre	5.1%				4.3%	P CHIP
	5	2318	PING AN	CNE100	Financials	4.9%	601318	-13.2%	10.9%	5.3%	H SHARE
S	6	1398	IND. AND COM. BANK OF	CNE100	Financials	4.3%	601398	-23.5%	1.5%	3.4%	H SHARE
<u> </u>	7	2963	WUXI BIO	KYG970	Health Care	4.3%				2.4%	P CHIP
	8	1810	XIAOMI	KYG983	Information Tech	4.2%				4.4%	P CHIP
	9	3968	CHINA MERCHANTS BAN	CNE100	Financials	3.5%	600036	-6.5%	7.4%		
$( \cap$	10	3988	BANK OF CHINA H	CNE100	Financials	3.4%	601988	-30.2%	0.9%	2.2%	H SHARE
VS	11	941	CHINA MOBILE	HK09410	Communication	3.3%				2.9%	RED CHIP
>	12	883	CNOOC	HK08830	Energy	2.6%				1.7%	RED CHIP
	13	2020	ANTA SPORTS PRODUCT								
$\supset$	14	2628	CHINA LIFE INS. H		Financials	2.4%	601628	-64.8%	0.9%	1.3%	H SHARE
Ň	15	1211	BYD COMPANY	CNE100	Consumer Discre		002594	-10.9%			
	16	1109	CHINA RESOURCES LAN			1.8%				1.1%	RED CHIP
NGA SV (UCH)	17	981	SEMICONDUCTOR MANL			1.8%	688981	-68.5%			
	18	386	CHINA PETROLEUM & CH	CNE100	Energy	1.6%	600028	-28.1%	0.6%	0.9%	H SHARE
<b>()</b>	19	241	ALIBABA HEALTH INF. TE			1.6%					
$\leq$	20	960	LONGFOR PROPERTIES			1.6%					
	21	1288	AGRICUL BK CHINA H		Financials	1.6%	601288	-26.2%	1.7%		
$\frown$	22	2007	COUNTRY GARDEN		Real Estate	1.4%				0.8%	P CHIP
	23	2601	CHINA PACIFIC INS. H		Financials	1.3%	601601	-32.0%	1.3%		
	24	688	CHINA OVERSEAS LD & II			1.3%				0.7%	RED CHIP
$\mathbf{O}$	25	914	ANHUI CONCH H SHS.		Materials	1.1%	600585	-23.0%	1.4%		
<u> </u>	26	788	CHINA TOWER CORP		Communication	1.0%			,0		
	27	2202	CHINA VANKE H		Real Estate	1.0%	000002	-21.2%	2.8%		
	28	857	PETROCHINA H	CNE100		1.0%	601857	-48.9%	0.4%	0.5%	H SHARE
	29	1088	CHINA SHENHUA ENERG			0.9%	601088	-30.1%	0.5%	0.070	
Π	30	6862	HAIDILAO INTL. HLDG.		Consumer Discre			00.170	0.070		
	31	3333	CHINA EVERGRANDE GR			0.7%					
nina	32	1658	POSTAL SAVINGS BANK			0.7%	601658	-26.8%			
	33	6030	CITIS SECURITIES		Financials	0.7%	600030	-50.4%	3.5%		
	34	728	CHINA TELECOM		Communication	0.6%	000000	00.470	0.070		
)	35	2359	WUXI APPTEC		Health Care	0.6%	603259	-3.2%			
	36	3692	HANSOH PHARMA RG		Health Care	0.6%	000200	-0.270			
-	37	998	CHINA CITIC BANK		Financials	0.6%	601998	-46.6%	0.2%		
	38	3328	BANK OF COMMUNICATI			0.6%	601328	-23.6%	1.3%	0.4%	H SHARE
~	39	267	CITIC PACIFIC		Industrials	0.6%	001020	-20.070	1.070	0.4%	RED CHIP
の	40	762	CHINA UNICOM		Communication	0.5%				0.4%	RED CHIP
	40	1988	CHINA MINSHENG BANKI								
	42	1339	PEOPLES INS.CO	Pag	st perfori	mance	is not	indicat	ive of f	iuture r	perilte
	42	6886	HUATAI SECURITIES (H)	1 0	st periori	nance		indicat		uture i	Counto
	43	1816		Δn	/ stock, (	ontion	s or fut		mhole	disnla	ved ar
	44 45	763	CGN POWER ZTE H	, <b>7</b> VI I		sphore		ur 03 33	110013	alspia	yeu ai
				for	illustrativ		nneae	only an	d ara r	not into	nded
	46	390	CHINA RAILWAY GROUP		musuali	e pul	00363	ony an			
	47	1766		nor	trav rocc	mmo	adation				
	48	6818	CHINA EVERBRIGHT BAN	por	tray reco		iualiul	13.			
	49	6066	CSC FINANCIAL H								

0.2%

601211

-49.7%

50

2611

GUOTAI JUNAN SECURIT CNE100(Financials

22

Source: DWS, iShares, SPDR TraHK, Nov 2020

### Raw sector weight numbers

Sector Weights	A50	H50
Communication	0.5%	14.7%
<b>Consumer Discretionary</b>	9.3%	20.9%
Consumer Staples	23.0%	
Energy	1.4%	6.0%
Financials	42.8%	34.4%
Health Care	4.7%	7.1%
Industrials	2.9%	1.1%
Information Technology	5.7%	6.3%
Materials	3.1%	1.1%
Real Estate	4.4%	7.8%
Utilities	1.1%	0.3%

Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

Source: DWS, iShares



© 2021 GFM Group

# Upcoming Major Changes to the Hang Seng Index

Market Cap Coverage by Industry Group (Simulated Results)



Hypothetical constituent number, Industry Group market cap coverage (for reference only)

(Data as of 11 Feb 2021)

他生指數 HANG SENG INDEXES

15818

17

Past performance is not indicative of future results.

Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

Source: https://www.asiatimesfinancial.com/hang-seng-index-plans-major-overhaul

# Top 5 H-Share "Tech Giants" (not in A50)













Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to Source: Companies' Website portray recommendations.



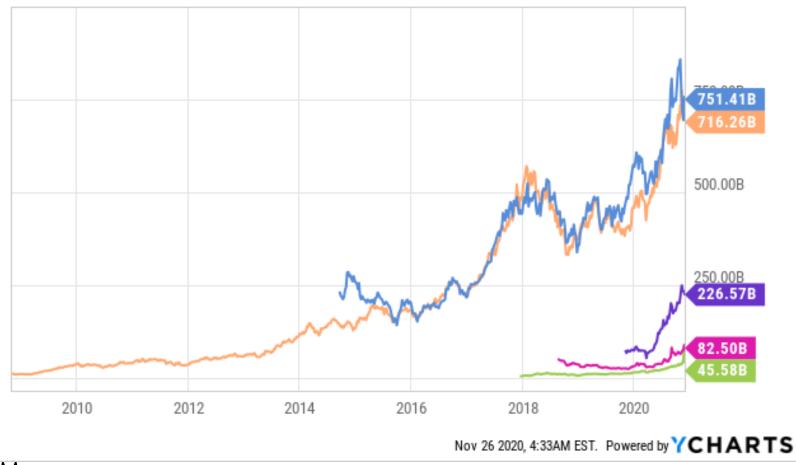
© 2021 GFM Group

# 10% Meituan still smaller than 9% Tencent or 5% Ali

#### Meituan Market Cap

- Tencent Holdings Ltd Market Cap
- Alibaba Group Holding Ltd Market Cap
- WuXi Biologics (Cayman) Inc Market Cap
- Xiaomi Corp Market Cap

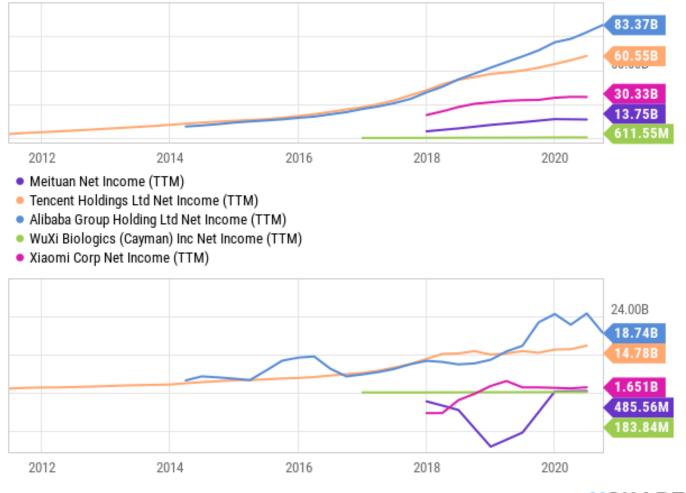
Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.



# Revenue Growth vs Earnings (~ FCF, roughly)...

- Meituan Revenue (TTM)
- Tencent Holdings Ltd Revenue (TTM)
- Alibaba Group Holding Ltd Revenue (TTM)
- WuXi Biologics (Cayman) Inc Revenue (TTM)
- Xiaomi Corp Revenue (TTM)

Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.





Nov 26 2020, 4:37AM EST. Powered by YCHARTS

# Valuation multiples...

- Meituan Price to Book Value
- Tencent Holdings Ltd Price to Book Value
- Alibaba Group Holding Ltd Price to Book Value
- WuXi Biologics (Cayman) Inc Price to Book Value
- Xiaomi Corp Price to Book Value

Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.



28

### What A50 has that H50 lacks...











Past performance is not indicative of future results. Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

### Summary of H-Shares

- Tech giant P-Chips
- Red Chips like CNOOC
  and China Mobile
- Average 35% discount on H-Shares vs overlapping A-Shares<sup>1</sup>
- 50% Overlap with the Hang Seng Index<sup>1</sup>
- <sup>1</sup> See Slide 22

### Summary of A50

- Big liquor, and other domestic names
- More weight in financials and SOEs
- 38% overlap with the names in the H50 (another 7% of H50 names with A shares aren't in the A50)<sup>2</sup>
- <sup>2</sup> See Slide 22



# **Trading Mechanics & Strategies**



### What & Why Options?

- Precise risk/return vs specific prices and timelines
- Manage risk, enhance yield, and/or enforce discipline
- "Simple contracts" like futures contracts

### Why not options?

- Many feel options are "complicated" or "risky" (like automobiles)
- Behavioral temptations (very easy to lose huge amounts rapidly!)
- Expiring options require regular trading and maintenance, not "buy and hold"



### Options on the Hang Seng Index vs on its ETF

	5	J		
🕫 🖨 🖨 DESCRIPTION File Co	nfigure 🧬 🛏 🔻		🛚 🖨 🖨 DESCRIPTION File	e Configure
Stock Description ————			Stock Description ———	
Mini Hang Seng I	idex		TRACKER FUND	O OF HONG KONG
Security Type	ОРТ		Security Type	ОРТ
Underlying	MHI IND		Underlying	2800 STK
Contract Month	SEP21		, ,	
Expiration Date	SEP 29 '21		Contract Month	MAR21
Last Trading Date	SEP 29 '21 16:00 HKT		Expiration Date	MAR 30 '21
Strike	28000		Last Trading Date	MAR 30 '21 16:00 HKT
Right	Call HKD		Strike	28
Currency Multiplier	пкр 10		Right	Call
Exchange	HKFE		Currency	НКД
Trading Class	MHI		Multiplier	500
Symbol	MHI28000I1		Exchange	SEHK
Product Type	Equity Index		Trading Class	TRF
Settlement Method	Cash		Symbol	TRF MAR21 28 C
Exercise Style	European			
			Product Type	Equity
Trading Hours: March 2			Settlement Method	Physical Delivery
Regular Trading Session	09:15 HKT - 12:00 HKT		Exercise Style	American
	13:00 HKT - 16:30 HKT			
Total Available Hours	<i>17:15 HKT</i> - 03:00 HKT			rch 24, 2021 <u>Calendar</u>
	09:15 HKT - 12:00 HKT 13:00 HKT - 16:30 HKT		Total Available Hours	s 09:30 HKT - 12:00 HKT
Noto: times in italies are on the cal				13:00 HKT - 16:00 HKT



data nracadina

# H50 on SGX vs US-listed ETF...

8--

Stock Description -

#### SE China H5

Product	XINOI
Security Type	FOP
Underlying	FCHM21 JUN 29 '21 FU
Contract Month	JUN21
Expiration Date	JUN 29 '21
Last Trading Date	JUN 29 '21 16:35 HKT
Strike	20000
Right	Put
Currency	USD
Multiplier	2
Exchange	SGX
Symbol	FCHM21_P20000
Trading Class	FCH
Product Type	Equity Index
Settlement Method	Cash
Exercise Style	European

Trading Hours: April 12, 2021 Calendar Total Available Hours 09:00 HKT - 16:35 HKT

l				
	000	DESCRIPTION	File	Configure
l	Stock De	escription ——		
	ISH/	RES CH	EN/	LARGE-CAP ETF
ł	Securi	ty Type		ОРТ
N	Under	lying		FXI STK
ŀ	Contra	act Month		AUG21
ľ	Expira	tion Date		AUG 20 '21
L	Last T	rading Date		AUG 20 '21
l	Strike			50
	Right			Call
ŀ	Currer	псу		USD
ŀ	Multipl	lier		100
l	Exchai	nge		SMART
l	Tradin	g Class		FXI
l	Symbo	ol		FXI 210820C00050000
ľ	Produ	ct Type		Equity
	Settle	ment Metho	d	Physical Delivery
	Exerci	se Style		American

Trading Hours: March 24, 2021 Calendar Total Available Hours 09:30 EST - 16:00 EST (21:30 HKT - 04:00 HKT) Exchange Time Zone Eastern Standard Time Note: times in italics are on the calendar date preceding trade date



Source: Interactive Brokers

# ... A-Share ETF options in HK vs the US

😂 🖨 😳 DESCRIPTION	File	Configure
-------------------	------	-----------

Stock Description -

#### **ISHARES FTSE CHINA A50 ETF**

Security Type	ОРТ
Underlying	<u>2823 STK</u>
Contract Month	SEP21
Expiration Date	SEP 29 '21
Last Trading Date	SEP 29 '21 16:00 HKT
Strike	20
Right	Call
Currency	НКО
Multiplier	5000
Exchange	SEHK
Trading Class	A50
Symbol	A50 SEP21 20 C
Product Type	Equity
Settlement Method	Physical Delivery
Exercise Style	American

Trading Hours: March	n 24, 2021	<u>Calendar</u>
Total Available Hours	09:30 HKT	- 12:00 HKT
	13:00 HKT	- 16:00 HKT

🛚 🗢 😌 DESCRIPTION File	Configure
Stock Description ———	
<b>XTRACKERS HA</b>	RVEST CSI 300 CH
Security Type	ОРТ
Underlying	ASHR STK
Contract Month	JUL21
Expiration Date	
Last Trading Date	JUL 16 '21
Strike	38
Right	Put
Currency	USD
Multiplier	100
Exchange	SMART
Trading Class	ASHR
Symbol	ASHR 210716P00038000
Product Type	Equity
Settlement Method	Physical Delivery
Exercise Style	American

Trading Hours: March 24, 2021 Calendar

Total Available Hours 09:30 EST - 16:00 EST (21:30 HKT - 04:00 HKT) Exchange Time Zone Eastern Standard Time

Note: times in italics are on the calendar date preceding trade date



# Sample option chain screen

Ŧ

#### Interview Calls and Puts

<mark>- ⊂28497.00</mark> ? ⊗ & -⊨ -

MAR 30 '21	APR 29		JUN 29 '21	SEP 29 '21	MORE V									
6 DAYS				189 DAYS							TABBED VIEW -	3.5 SD -	HKFE -	MHI • 10
			CALLS				STRIKE				PUTS			IV: 20.1%
OPTN VOLU	IMEBID SIZE	E	BID× ASK		1PLD ASK S	I			OLUMEBI		BID x ASK		MPLD	
			x	0.757			25400	5		35	840 x 904 •		22.1%	7
			×	0.743			25600			35	• 897 x 963 •	-0.257	21.9%	7
			x	0.728			25800	1		20	967 x 1012	-0.272	21.6%	20
4			×	0.712			26000	28	4	20	1032 x 1080	-0.288	21.4%	20
			x	0.696			26200	24	5	20	1103 x 1148	-0.304	21.2%	20
			×	0.679			26400	15		20	1176 x 1226 •	-0.321	21%	20
			x	0.662			26600	13		20	1251 x 1301	-0.338	20.9%	20
	2		x	0.644			26800	12		20	1333 x 1385	-0.356	20.8%	20
9			×	0.626			27000	9	2	27	1422 x 1473	-0.374	20.6%	20
		_	×	0.607			27200	4		20	1520 x 1572 •	-0.393	20.5%	20
	20	-	1484 x 1547			20	27400	11		7		-0.412	20.6%	7
6	1 20		1386 x 1450	0.569		20	27600	7		7		-0.431	20.5%	7
6	4 20		1298 x 1353	0.549	19.6%	20	27800	14			x 1900	-0.451	20.3%	1
9	20		1210 x 1265	0.528	19.5%	20	28000	12			x	-0.472		
7	20		1131 x 1182	0.508		20	28200	9	2		×	-0.492		
8	20		1055 x 1095 •	0.488	19.4%	20	28400	8			×	-0.512		
6	20		983 x 1009 •			20	28600	3			×	-0.533		
15	20		911 x 959			20	28800	2			x	-0.552		
8		7 •	839 x 911 •			35	29000	3			x	-0.572		
11		7•			19.4%	35	29200	5			x	-0.591		
6		7•				35	29400	30			x	-0.609		
3		7 •	673 x 736		19.5%	35	29600	2			x	-0.628		
12		7•	025 X 005		19.5%	35	29800				X	-0.645		
4		7 •	582 x 639 •		19.5%	7	30000	8			x	-0.664		
8		7•	539 x 592 •		19.6%	7	30200				X	-0.680		
9		7 •	501 x 550 •		19.5%	7	30400	1			x	-0.696		
2		7•	464 x 510 •		19.6%	7	30600	1			x	-0.712		
6	35		419 x 479 •		19.6%	35	30800				x	-0.727		
7	35		387 x 445 •		19.6%	35	31000	3			x	-0.743		
6	35		357 x 414 •		19.6%	35	31200				x	-0.756		
1	35		329 x 384	0.230	19.6%	35	31400				×	-0.770		
1	<u> </u>	-	202 252	0 017	10 70/	<b>э</b> г	21600				<u> </u>	0 702		

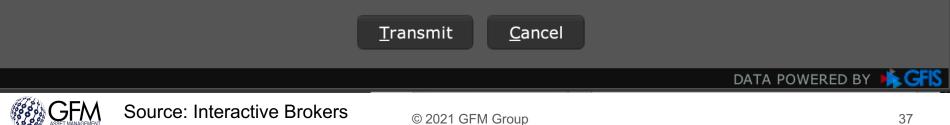
🕫 🛑 Strategy Builder



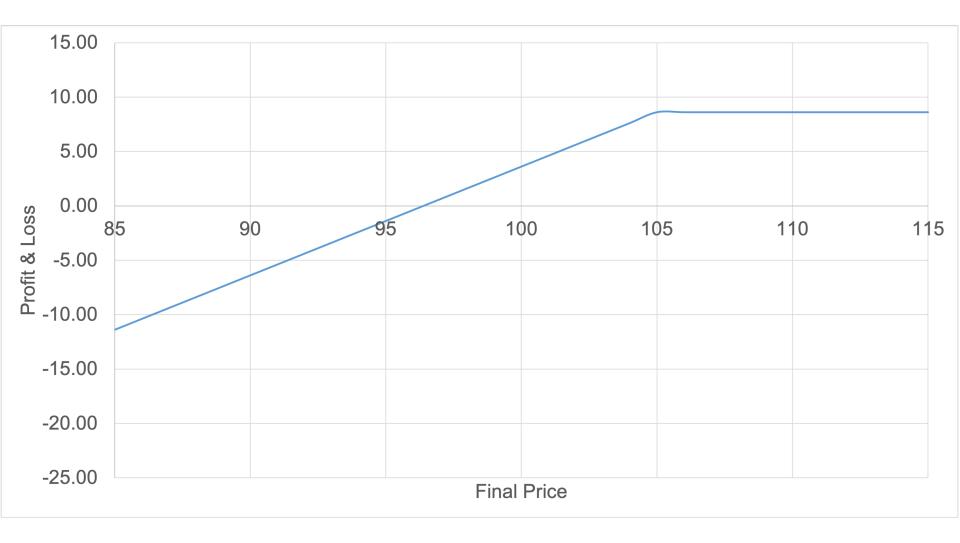
# Sample Sell Index Call Option Order

Order Confirmatio	n				•		
Mini Hang Seng In Financial 1 MHI Sep29'21 3000	Instrument	Bid 576	Ask 633 •		Last c762		
Order Description —— SELL 1							
Order Type LMT Limit Price 660	Routing HKFE Clearing IB	Time in Force DAY					
Amount ———		— Balances (in HKD) ——					
Amount	6,600 HKD		<u>Current</u>	<u>Change</u>	<u>Post-trade*</u>		
Commission (est.)	10.60 HKD	Equity with Loan	2,131,823	-11	2,131,812		
Total	6,589.40 HKD	Initial Margin	565,743	19,994	585,737		
	Performance Profile	Maintenance Margin	485,169	15,002	500,172		
		Position	0	-1	-1		
		*This is a current projection and is subject to change					

Don't display this message again.

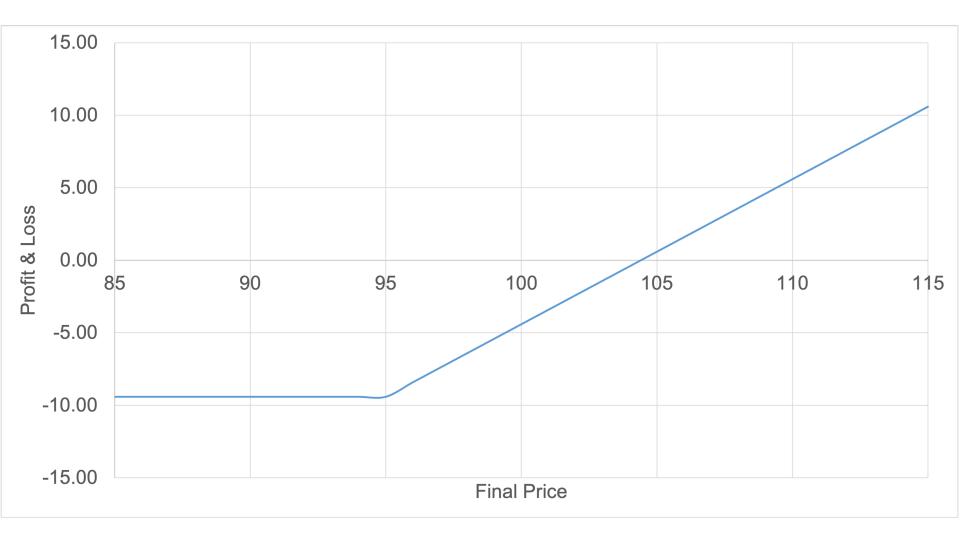


#### Strategy #1: Covered Call (Similar to cash-secured put write)





#### Strategy #2: Protective Put (Similar to buying a call outright)



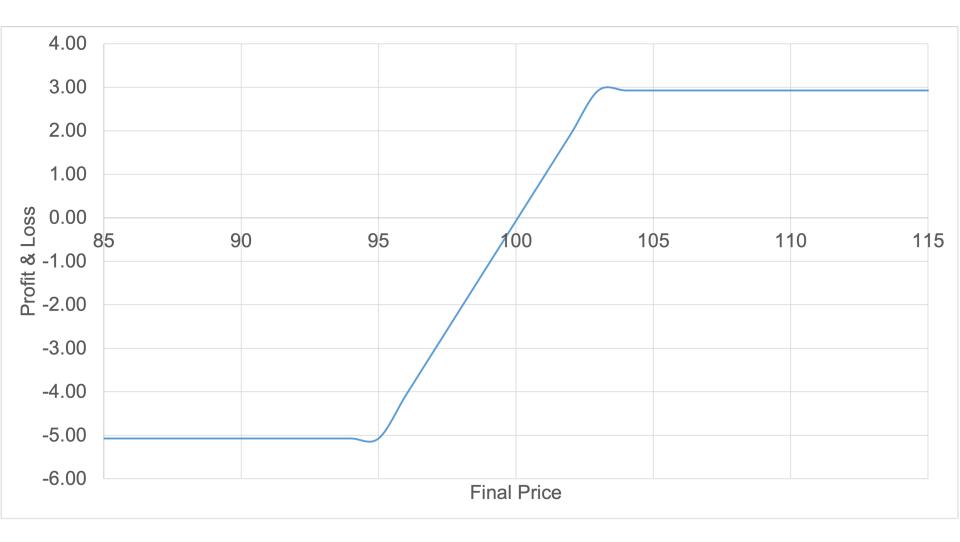


Source: Interactive Brokers

© 2021 GFM Group

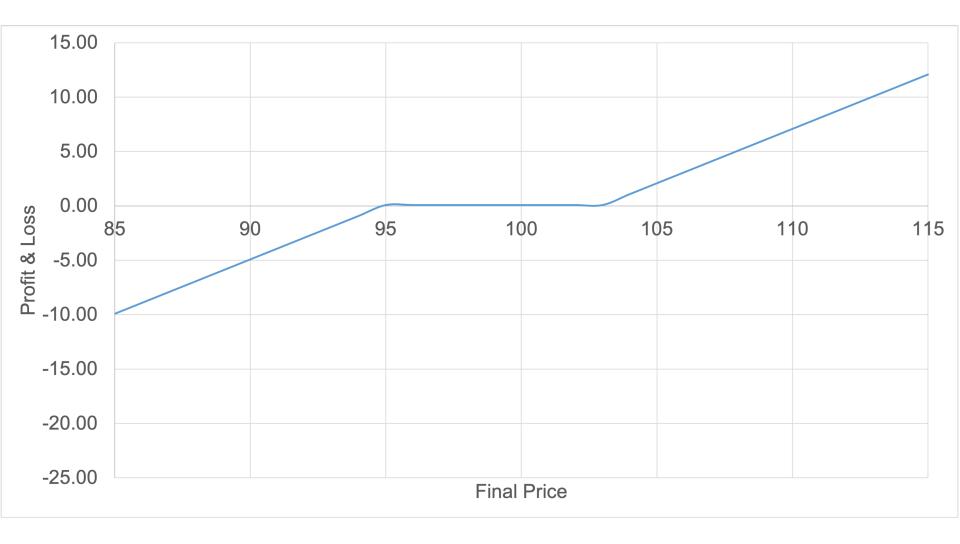
# Strategy #3: Collared Long

(Similar to buying a vertical call spread or selling a vertical put spread)



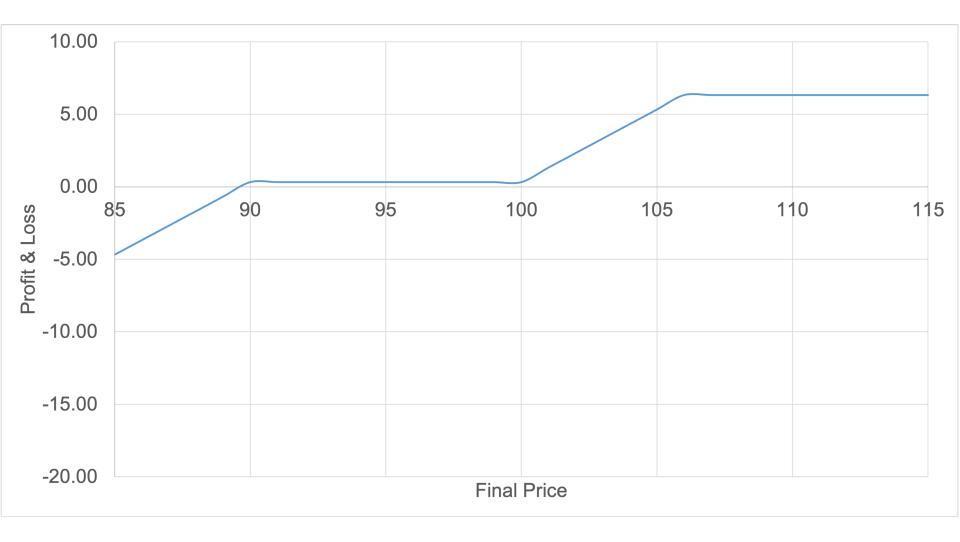


# Strategy #4: "Risk Reversal"



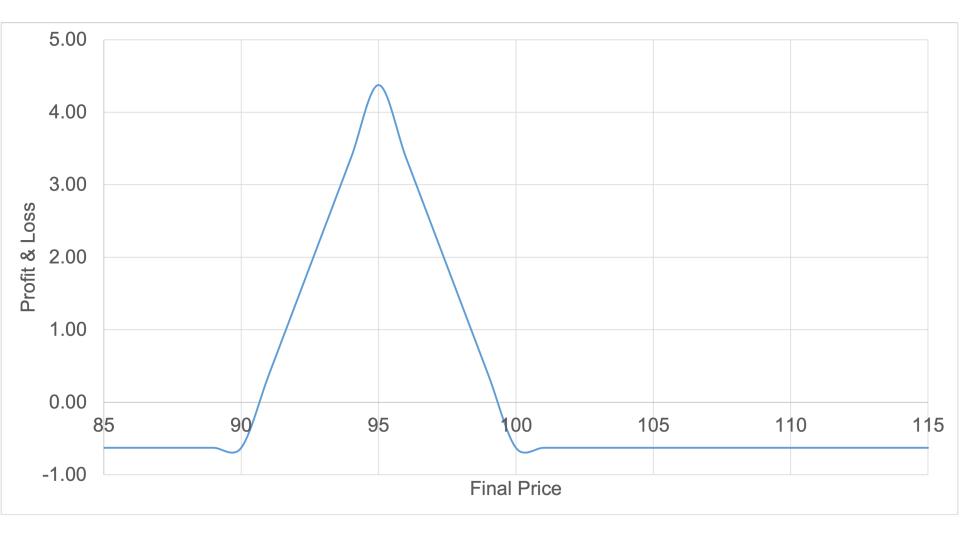


# Strategy #5: Buffer (featured in "defined outcome" ETFs)





# Strategy #6: "Backspread" (sample 6x payoff)



Source: Interactive Brokers

© 2021 GFM Group

### IBKR has a powerful "Strategy Builder"

C28497.00 MAR 30 '21 APR 29 '21 JUN 29 '21 SEP 29 '21 MORE **T** 189 DAYS TABBED VIEW -3.5 SD - HKFE - MHI - 10 IV: 20.2% CALLS PUTS **OPTN ... VOLUMEBID SIZE** BID x ASK DELTA IMPLD ... ASK SI... OPTN ... VOLUMEBID SIZE BID x ASK DELTA IMPLD ... ASK SI... 0.743 25600 35 904 x 967 -0.257 21.9% 7 х 0.728 25800 1 20 980 x 1018 -0.272 21.6% 20 • 1045 x 1084 4 0.712 26000 28 4 20 -0.288 21.4% 20 х 0.696 26200 24 5 20 • 1114 x 1153 • -0.304 21.2% 20 х 0.679 26400 15 20 • 1189 x 1228 -0.32121% 20 20.9% х 0.662 26600 13 20 • 1266 x 1307 -0.338 20 2 0.644 26800 12 20 1349 x 1392 -0.356 20.8% 20 х 2 9 0.625 27000 9 20 • 1435 x 1480 -0.375 20.6% 20 0.607 27200 4 20 1526 x 1573 -0.39320.5% 20 х • 1478 x 1530 • 19.7% 27400 11 7 • 1622 x 1696 • -0.41220.5% 7 0.588 20 20 7 6 1 20 • 1383 x 1433 • 0.569 19.7% 20 27600 7 1725 x 1799 -0.431 20.4% 6 6 20 1293 x 1340 0.549 19.5% 20 27800 14 -0.451 20.3% х 9 1207 x 1252 19.5% 28000 12 -0.472 20 0.528 20 х 2 7 20 • 1126 x 1169 0.508 19.5% 20 28200 9 х -0.492 8 20 • 1051 x 1092 0.488 19.4% 20 28400 8 -0.512х 6 19.2% 28600 3 20 979 x 1009 0.467 20 х -0.533 15 20 911 x 950 0.448 19.4% 20 28800 2 -0.552 х 8 7 • 839 x 908 • 0.428 19.5% 35 29000 3 -0.572х Strategy Builder Strategies ACTN LST TRD DAY DELTA **BID/ASK** Sell 1 SEP 29 '21 29800 0.354 -3.879 7×7 Call 622×683 Leg 2 Buy 1 SEP 29 '21 27600 Put -0.431 -4.1481725×1799 7x7 Leg 3 Sell 1 SEP 29 '21 26000 -0.288 -3.859 Put 1045×1084 20×20 Total -0.498 3.591 -42×132 7×7 Clear All Legs + PROFILE + Add to Watchlists -42 132 BID MID ASK 1 LMT ... 0.00 DAY 🔿 advanced + Margin Impact: 26,995 HKD Order LMT V QTY Submit Order Entry © 2021 GFM Group Source: Interactive Brokers

#### **Cross-Index Spreads**

- For example, sell put on H50, buy put on A50
- Can offer far more precise risk/reward spread trades than outright futures or ETFs
- Nearly limitless combinations
- Easier between "less different" options (e.g. FX, hours, index vs physical).

#### Risks

- Being wrong
- Pushing margin limits
- HKD vs USD basis
- H50 futures liquidity may take time to develop (which is why I'm not yet sampling a momentum strategy)





# Questions?



GFM Group Limited #25-010, LKF Tower 33 Wyndham Street, Central Hong Kong

https://gfmasset.com TDennison@gfmgrp.com Twitter: @QuantOfAsia M +852 9476 2868

#### Alternative "Official" Data

- Reports of listed Chinese companies
  - Usual red flag checks
- Reports of trading partners
- Reports of foreign companies doing business in China
  - Apple, Starbucks, etc.

#### Even More Alternative Data

- "On the ground" surveys
  - In person
  - Phone/WeChat network
- Overseas purchases by Chinese (e.g. Vancouver apartments)
- Satellite images



A-shares

Originally limited to Mainland investors

Open to QFIIs in 2002

Open via Stock Connect programs in 2014 (SH) and 2016 (SZ)

See slide 20 premium chart

H-shares, Red Chips and P-Chips

China's own "international offshore" market

Open to Mainland via QDII, then Stock Connect

US ADRs also get much attention

