



December 2019

Russian capital markets, Moscow Exchange trends and opportunities

Leading positions in a global context in 1H2019

2rd largest exchange in fixed income¹

Rank	Exchange	Country	Trading vol. (USD bln)	Incl. REPOs
1	ВМЕ	Spain	3 146	√
2	Moscow Exchange	Russia	3 107	√
3	Johannesburg SE	South Africa	1 298	\checkmark
4	Korea Exchange	Korea	931	×
5	Oslo Bors	Norway	466	\checkmark
6	Shanghai SE	China	445	×
7	Colombia SE	Columbia	162	×
8	Nasdaq Nordic	USA	156	×
9	LSE Group	UK	142	×
10	Santiago SE	Chile	139	\checkmark

7th largest exchange in derivatives²

Rank	Exchange	Country	Contracts traded (mln)
1	NSE India	India	2 714
2	CME Group	USA	2 454
3	B3 (BM&FBOVESPA)	Brazil	1 310
4	Deutsche Boerse	Germany	1 001
5	Korea Exchange	Korea	807
6	CBOE	USA	686
7	Moscow Exchange	Russia	669
8	Shanghai Fut. Exchange	China	598
9	Nasdaq OMX	USA	545
10	Zhengzhou Commodity Exchange	China	525

Among top 26 exchanges by equity trading volumes globally³

Rank	Exchange	Country	Mkt Cap (USD bln)	Securities listed	Trading vol. (USD bln)
1	Nasdaq OMX	USA	11 658	3 080	8 087
2	ICE&NYSE	USA	24 231	2 335	7 240
3	Shenzhen SE	China	3 034	2 170	6 619
4	Shanghai SE	China	4 777	1 478	4 589
5	Japan Exchange	Japan	5 614	3 677	2 560
6	LSE Group	UK	3 934	2 4 50	994
7	HKEx	Hong Kong	4 189	2 382	983
8	Korea Exchange	Korea	1 433	2 221	976
9	Euronext	EU	4 418	1 239	953
26	Moscow Exchange	Russia	720	220	79

15th largest publically listed exchange by Mkt Cap⁴

Rank	Exchange	Country	Mkt Cap (USD bln)
1	CME	USA	69.5
2	ICE&NYSE	USA	48.5
3	HKEx	Hong Kong	44.4
4	Deutsche Boerse	Germany	26.8
5	LSE Group	UK	24.3
6	B3 (BM&FBovespa)	Brazil	20.1
7	Nasdaq OMX	USA	15.9
8	CBOE	USA	11.6
9	ASX	Australia	11.2
10	Japan Exchange	Japan	8.5
11	SGX	Singapore	6.3
12	Euronext	EU	5.3
13	TMX Group	Canada	3.9
14	BATS	USA	3.4
15	Moscow Exchange	Russia	3.3

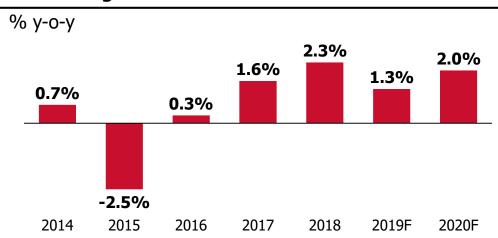


Sources: Moscow Exchange, WFE as of 01 August 2019, Bloomberg, LSE Group

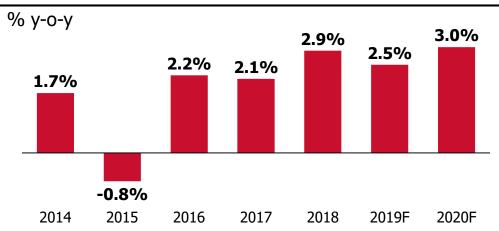
- 1. Due to different methodologies applied, data on fixed income trading may not be directly comparable among exchanges. Data for 1H2019
- Top equity trading exchanges are ranked by trading volume. Ranking without BATS (excluded due to absence of data for market capitalization and number of listed companies). Data for 1H2019
 Market capitalization of public exchanges based on Bloomberg data as of 31 June 2019

Key Russian macroeconomic indicators

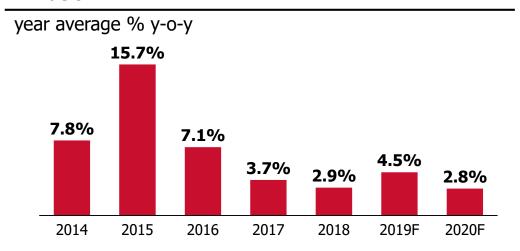
Real GDP growth



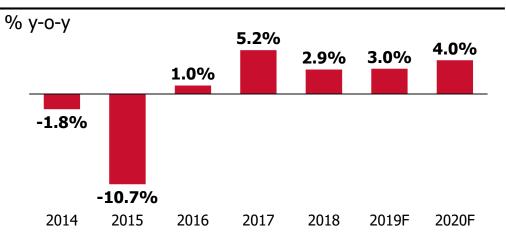
Industrial production growth



Inflation



Gross fixed investment





Source: Sberbank CIB as of 11.12.2019

Equity market

More than 210 issuers from key sectors of the economy

Market cap: USD 743 bln (as of 10 December 2019)



ADTV 11M2019: USD 753 mln

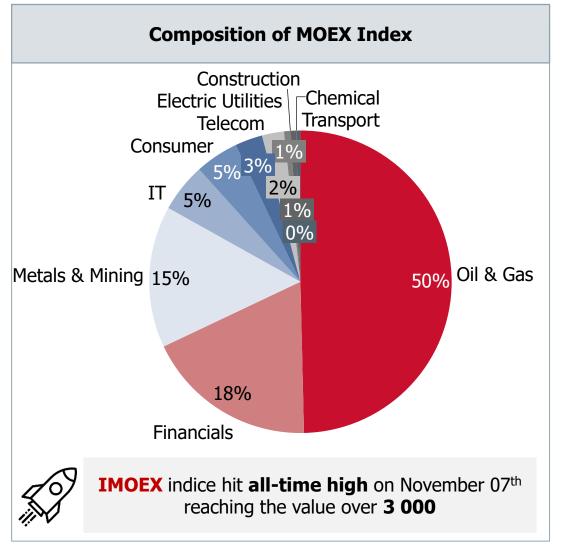
- >300 market participants
- T+2 settlement cycle
- Direct market access (DMA) and Sponsored market access (SMA)
- Listing and corporate governance reform (new corporate governance code developed together with OECD)
- Opening and closing auctions



Source: Moscow Exchange

Largest listed Russian companies

Nº	Company	Industry	Market cap, USD bin	Share in total Market Cap, %
1	G GAZPROM	Oil & Gas	92,4	12%
2	<u>SBERBANK</u>	Banks & Finance	80,6	11%
3	ROSNEFT	Oil & Gas	74,7	10%
4	ELUKOIL	Oil & Gas	68,7	9%
5	NOVATEK	Oil & Gas	59,7	8%
6	NORILSK NICKEL	Metals & Mining	45,4	6%
7	GAZPROM	Oil & Gas	31,1	4%
8	TATNEFT	Oil & Gas	25,7	3%
9	SURGUTNEFTEGAS OPEN JOINT STOCK COMPANY	Oil & Gas	24,3	3%
10	POLYUS	Metals & Mining	14,3	2%
	Total TOP-10		517.1	70%





Market Cap as of 11.12.2019 Source: Moscow Exchange

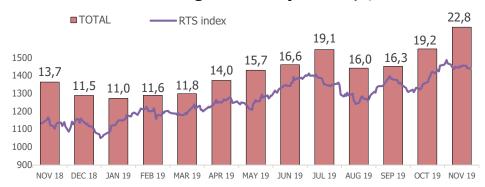
EQUITY MARKET: NOVEMBER 2019 HIGHLIGHTS

Total trading volume dynamics, \$ bln

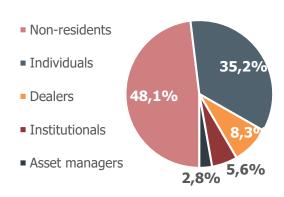
RTSI as of November 30

1 438,45

34,5 % YTD



Main mode turnover by client group



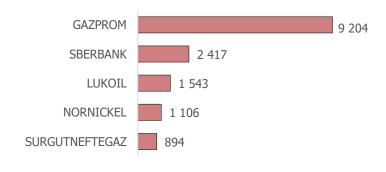
TOP performance MOEXBC (blue chips)

Ticker	Free-float ¹ , \$ bln	ADTV, \$ mln	Price YTD, %
GAZP	43,75	148,8	67,8
SNGS	6,14	19,3	64,1
YNDX	11,8	13,3	39,5
GMKN	16	38,8	30,7
MTSS	4,27	9,6	27,9

TOP performance MCXSM (small caps)

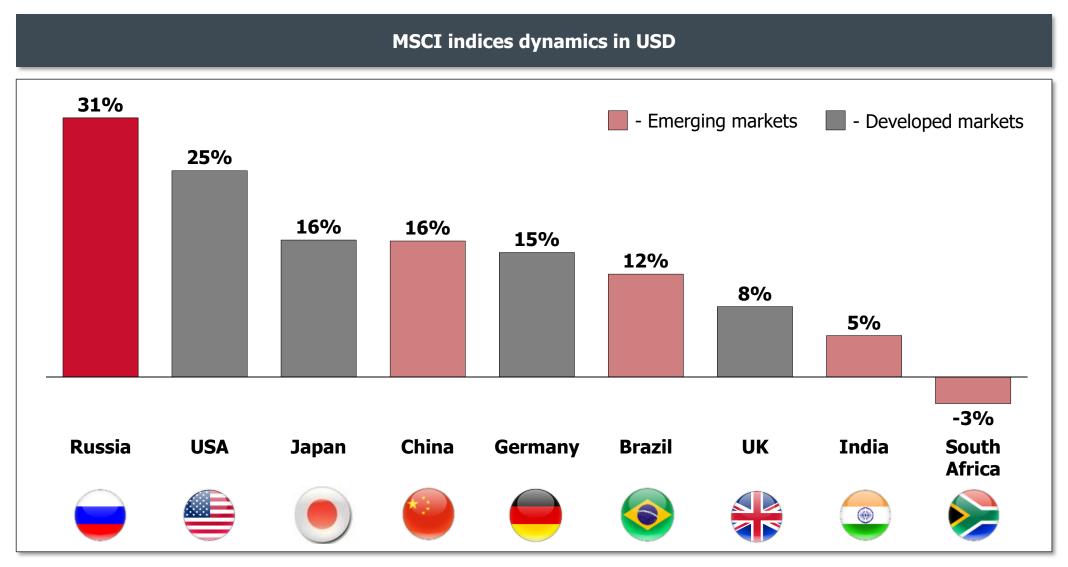
Ticker	Free-float ¹ , \$ bln	ADTV, \$ mln	Price YTD, %
OGKB	0,3	0,9	98,1
AFKS	0,8	3,8	87,5
MSRS	0,1	0,1	68,6
TGKA	0,1	0,5	55,2
RSTI	0,4	3,7	53,6

TOP-5 liquid stocks, \$ mln



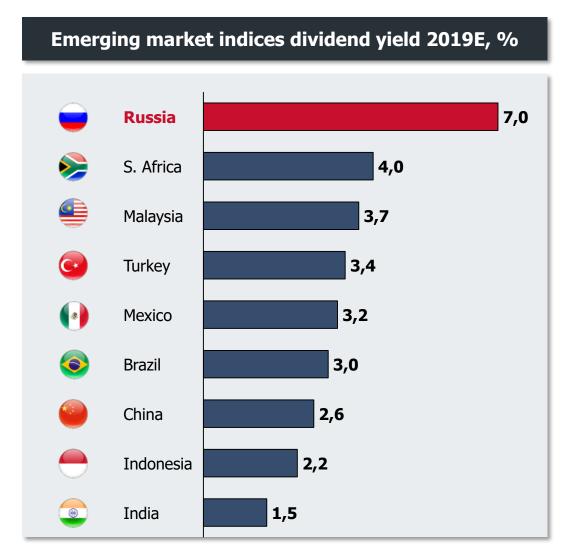


Equity market indices return in 2019 YTD

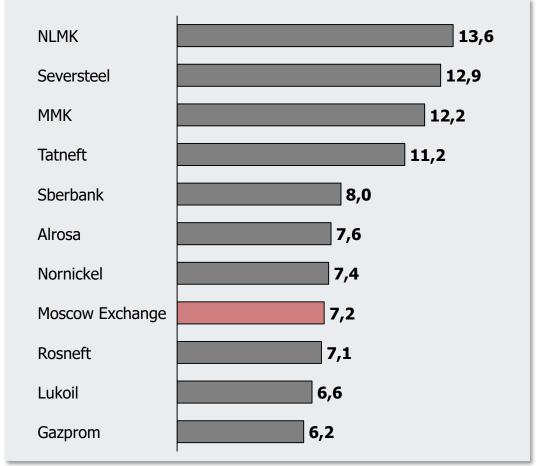




Russian equities: high dividend yield



The most liquid Russian companies with dividend yield >6% (2019E), %

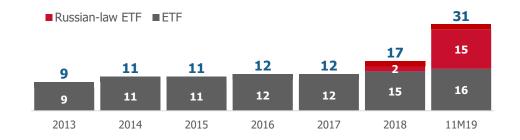




Russian collective investment market November 2019

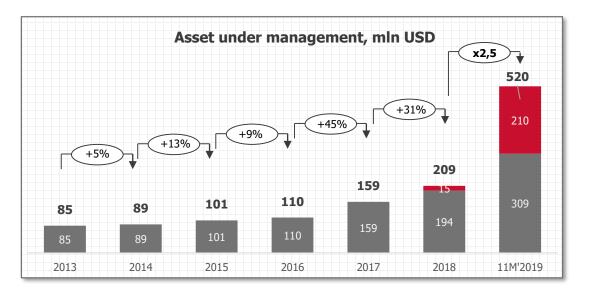
Total: 31 ETF

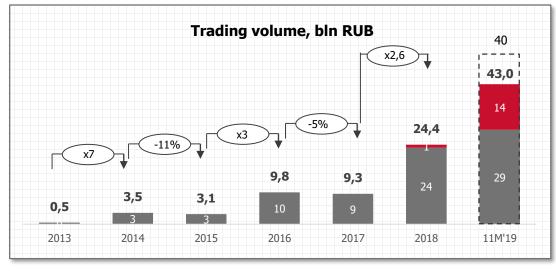
16 are based on international law15 are based on Russian law



9 Countries on which our ETFs are based

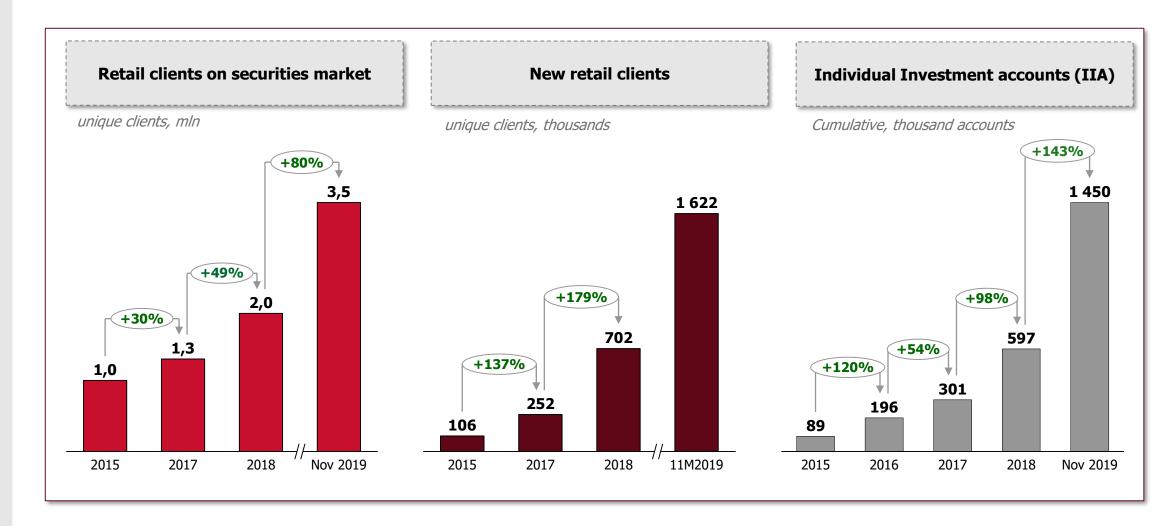








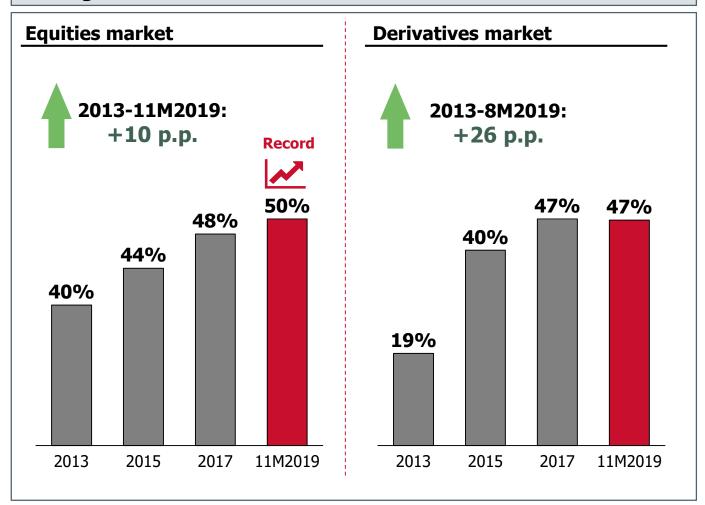
Record inflow of retail investors to MOEX securities market: \sim 150 thousand new clients per month in 2019



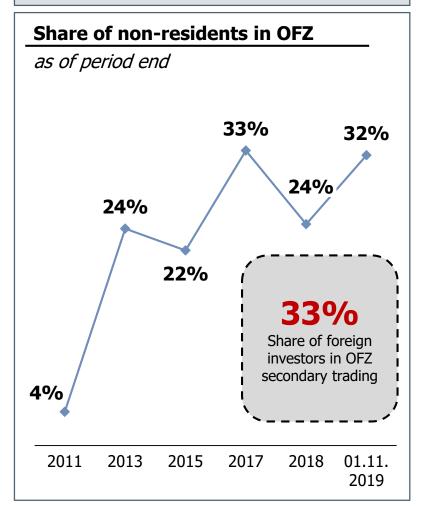


Growing share of international investors on MOEX markets

Share of international investors in equities and derivatives trading on MOEX



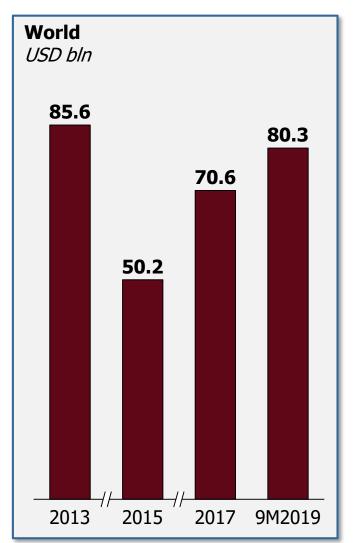
OFZ holdings of non-residents

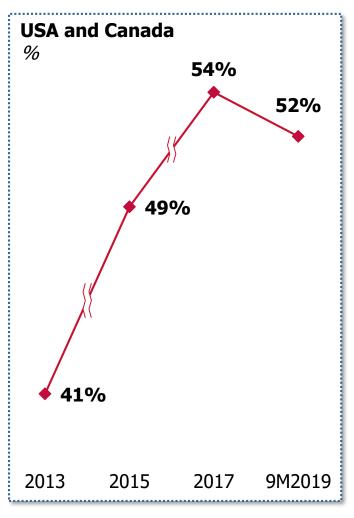


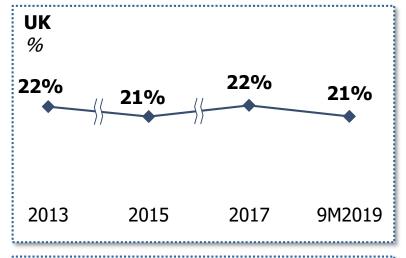


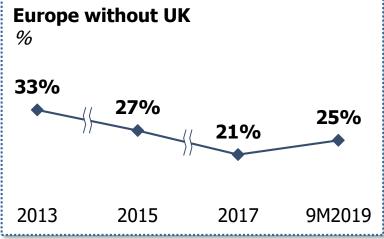
Reported international funds' holdings of Russian equities is close to a pre-crisis level in 2013

→ - Share in holdings









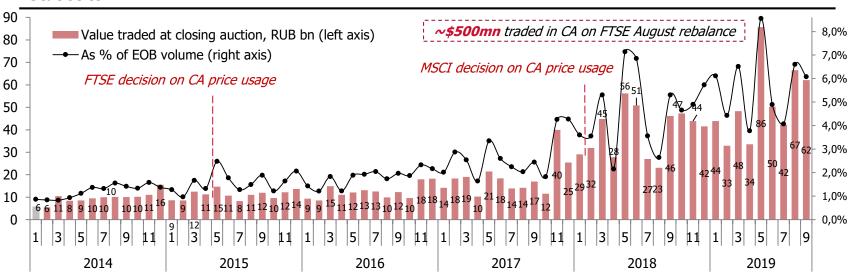


Closing auction: modern technology for price discovery

Quick facts

- Closing auction implementation brought MOEX infrastructure in line with the best practices;
- FTSE started using MOEX Closing price in April 2015;
- MSCI started using MOEX Closing price in October 2017;
- A steady growth of Closing auction share in total Securities market turnover confirms foreign institutional investors' interest towards Russian market.

Statistics

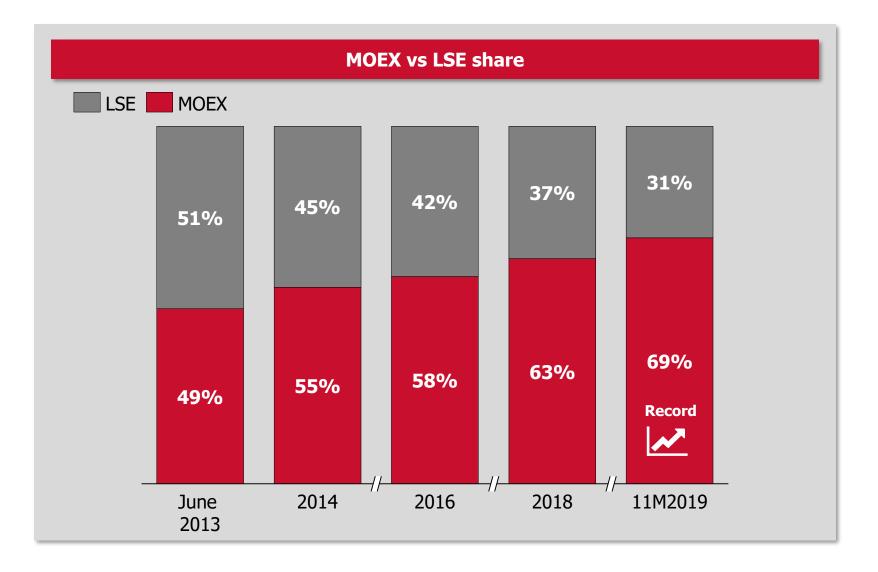


Last MSCI rebalancing was in August 2019

Following the success of the Closing auction, MOEX launched Opening auction in June 2015



Moscow is the liquidity center for Russian equities





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