
Applying Quant to Security Selection:

An Introduction to Quantitative Investing

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NOTE: For illustrative purposes only. We are not soliciting or recommending any action based on this material.

HOST: STEVEN CRESS, CEO OF CRESSCAP



The next wave of investment research



Long Standing Global Expertise:

- ❑ Equities Tenure Runs 32 years
- ❑ Founder of CressCap Investment Research - A SaaS platform for autonomous research
- ❑ Founder of Cress Capital Management - US Equity hedge fund; Intl equity accounts.
- ❑ Sunrise Brokers: Head of Equities & proprietary trading desk
- ❑ Northern Trust Global Investments: Head of International Business Development
- ❑ Morgan Stanley: 13 Years - Prop desk head for \$650 million global risk book NY & UK
- ❑ Prudential Securities: Senior Analyst - Covering Closed-End Funds

WHAT IS QUANT?

THE THREE PILLARS OF QUANT

Mathematical Analysis

Mathematical analysis is the systematic study of real and complex-valued continuous functions.

Statistical Computing

Statistical computing is the science of collecting, exploring and presenting large amounts of data to discover underlying patterns and trends.

Scoring Factor Groups

- Value
- EPS Revisions
- Profitability
- Growth
- Momentum
- Leverage

DIFFERING RESEARCH DISCIPLINES

Quantitative

- ❑ Power of computer processing & structured data collection
- ❑ Mathematical analysis
- ❑ Statistical Computing - screen and score
- ❑ Financial statements and ratio calculations
- ❑ Insight into valuation and historical performance of security or market

Technical

- ❑ Evaluating securities through historical statistics
- ❑ Historical prices and trading volume to chart patterns in securities
- ❑ Determine future performance based on historical patterns

Fundamental

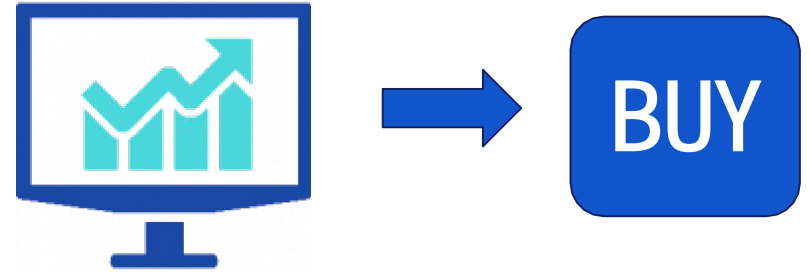
- ❑ Evaluate all aspects of company or market
- ❑ Assess management
- ❑ Evaluate tangible and intangible assets
- ❑ Review strength of economy and industry specific conditions

WHY USE QUANT?

Ability to Analyze / Monitor Large Number of Securities



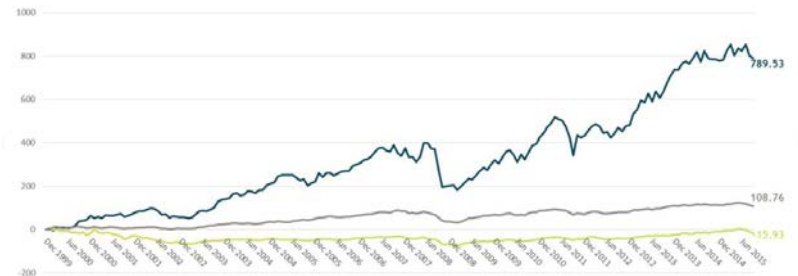
Avoid Bias / Emotions



Research is Faster, Processing Metrics Daily



Ability to Backtest System



FINANCIAL METRICS AND FACTOR BUCKETS

IT'S ALL RELATIVE

Screening Techniques to Identify Attractive Securities

Value	Growth	EPS Revisions	Profitability	Momentum
Sector relative grade based on common value metrics: Price/Book, Price/Sales, FY2 EV/EBITDA	Sector relative grade for common metrics: Revenue Growth, EPS Growth, ROE Growth, Operating CF Growth	Sector relative grade for analyst forward EPS Revisions	Sector relative Profitability outputs for cash flow returns, Gross Margin, Net Margin, ROE, ROI, ROC.	Sector relative grade for short-term, medium-term, and long term momentum

QUANT FACTOR GROUPS & METRICS

Capital Spending Discipline

Capex to Depreciation
 Capex to Sales
 R&D to Sales
 FCF to EPS
 Depreciation 1yr change
 Shares Outstanding 1yr change
 Shares Issued 1yr change
 Capital Expenditure 1yr change
 Capital Employed 1yr change

Cash Flow

FCF to Market Cap
 FCF to Sales

Efficiency

R&D 1yr change
 Cash Turnover
 Fixed Assets Turnover
 Inventory Turnover
 Total Assets Turnover
 Working Cap Turnover
 LT Debt to Working Cap

Financial Leverage

Capitalization Ratio
 Debt to Assets
 Debt to Equity
 Interest Coverage Ratio
 Net Debt to Equity
 Current Liability Ratio

Growth

FCF 1yr change
 1yr hist EPS growth
 2yr hist EPS growth
 5yr hist EPS growth
 1yr fw EPS growth
 2yr fw EPS growth
 1yr hist BVPS growth
 1yr hist DPS growth
 1yr hist EBIT growth
 1yr hist Sales growth

Cash Ratio
 Quick Ratio
 Current Ratio

Performance

Analysts Revisions
 Analysts Revisions 1mo change
 Analysts Revisions 6mo change
 Price Momentum 12mo
 Price Momentum 1mo
 Price Momentum 3mo
 Price Momentum 6mo
 Market Cap 1yr change

Quality

ROA
 ROCE
 ROE
 EBIT margin
 Net income margin
 Payout ratio
 Profit Margin
 Return on Investment
 Shares Purchased 1yr change
 Working Cap 1yr change

Valuation

Dividend yield
 Enterprise Value to EBITDA
 Enterprise Value to Sales
 Price to Book
 Price to Earnings FY1
 Price to Cash Earnings
 Price to Earnings
 Price to Sales

How Academic Grades Play A Part In Quant

Factors based on value, growth,
profitability, EPS revisions
and momentum

Z-Scores

A-F Grade

Buy or Sell

Idea Generation on
thousands of securities
using inputs of financial
metrics in five different
categories



METHODOLOGY

- Z-scores to determine the fractile for each security are based on the sector
- Z-score ranges from -3 to 3
- Stocks given highest grading are in the top percentile of the sector, which is based off the input factors

Fractile	Grade	Underlying Z-Score Range		Percentile
13	A+	2.5385	3	7.70%
12	A	2.077	2.5385	7.70%
11	A-	1.6155	2.077	7.70%
10	B+	1.154	1.6155	7.70%
9	B	0.6925	1.154	7.70%
8	B-	0.231	0.6925	7.70%
7	C+	-0.2305	0.231	7.70%
6	C	-0.692	-0.2305	7.70%
5	C-	-1.1535	-0.692	7.70%
4	D+	-1.615	-1.1535	7.70%
3	D	-2.0765	-1.615	7.70%
2	D-	-2.538	-2.0765	7.70%
1	F	-2.9995	-2.538	7.70%

Cress Universe Rank	Company	Closing Price	Cress Sector Grade	Value Grade	Growth Grade	EPS Revisions Grade	Profitability Grade	Momentum Grade	4 Week Price Chg. (%)	13 Week Price Chg. (%)	52 Week Price Chg. (%)	Sector	Cress Sector Rank	Factset Consensus Rating
↑↓		↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓
210	Reliance Steel & Aluminum Co. (RS-US)	94.49	A+	B+	C+	A+	B+	C+	0.10	6.30	30.31	MATERIALS	1.00	1.41
214	Nucor Corporation (NUE-US)	66.75	A+	B-	C+	A	B-	B-	2.41	2.17	19.62	MATERIALS	2.00	1.38
265	Schnitzer Steel Industries, Inc. Class A (SCHN-US)	36.15	A	A-	D-	A+	C-	A+	15.68	6.32	84.44	MATERIALS	4.00	2.00
268	Steel Dynamics, Inc. (STLD-US)	47.48	A	C+	B-	A-	B	C	-5.91	3.92	44.49	MATERIALS	5.00	1.31
487	United States Steel Corporation (X-US)	36.12	B+	B+	C-	B	C-	B-	3.02	-7.53	73.65	MATERIALS	10.00	1.44

QUANTITATIVE PHILOSOPHY & PROCESS

A quantitative strategy allows for the identification of stocks that are collectively attractive on a variety of investment characteristics

- ❖ **Employing a diversified, non-directional approach to investing**
- ❖ **No bias towards a single investment style.**
- ❖ **Exploiting Proprietary screening techniques to identify opportunities**
- ❖ **Investing in stocks that collectively offer Value, Growth, Profitability, EPS Revisions & Momentum**
- ❖ **Future outlook derived from estimates in the sell side community**
- ❖ **Mitigating exposure to sector and stock risk through diversification**
- ❖ **Partnering with experienced data vendors for best in class information**
- ❖ **Applying risk management techniques to protect against downside risks**

QUANTAMENTAL - BLENDED RESEARCH

Our Proprietary Process is Convergence Analytics

The Fusion of Core Research Disciplines

- ❑ Statistical Screening Focused on Relative Valuation
- ❑ Market Timing
- ❑ Collaborative Real-Time Fundamental Analysis

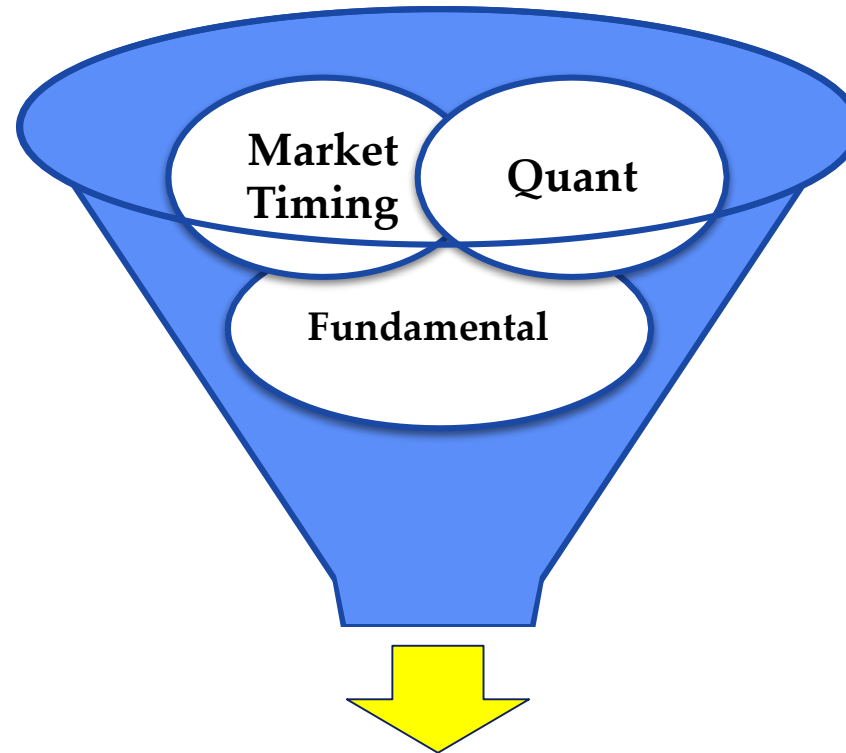
**THE GOAL IS TO VALIDATE EACH INDIVIDUAL
RECOMMENDATION WITH OUR PROCESSES**

BLENDING RESEARCH ANALYTICS

Fundamental Analysis is core to our process...
...But optimal valuations are identified with the use of quant screens and validated with behavioural pattern recognition

Statistical Inputs

- Sector
- Sentiment
- Cycles
- Liquidity
- Visibility
- Risk Factors
- Style Rotation



Market Timing Inputs

- Market Psychology
- Capital Flows
- Historical Patterns
- Herd Behavior
- Volatility
- Fear and Uncertainty
- Breadth

IDENTIFY THE BEST RELATIVE VALUATION AND
EXECUTE ACCORDINGLY

OVERVIEW

- We present a quantitative framework for measuring over 100 factors (financial metrics) of stock selection within sectors
- Nine factor groups are studied: Capital Spending Discipline, Cash Flow, Efficiency, Financial Leverage, Growth, Liquidity, Performance, Quality, and Valuation
- Performance and significance of long-short backtests is given for each factor and sector
- Methodology:
 - Rank stocks in each of the 9 sectors by each factor, put into 13 fractiles
 - For each sector, calculate z-score to determine grading system
 - Aggregate results to market level
- Global database created allowing flexibility for performing similar factor research for various stock universes

Q & A